

Network Planning -Broadband
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No: 64-86/09-S&M (CFA)

date 01/02/2010

To

All CGMs (Territorial Circles/Metro Districts)

Subject: Incentives for BSNL employees.

Competent authority has approved following incentive schemes for BSNL employees bringing in postpaid broadband connections with their initiative in such rural areas where USOF subsidy is available.

1. Up to three (3) BB connections : @ Rs. 100/- per connection.
2. Above three (3) BB connections : @ Rs. 150/- per connection.

The amount of incentive due as per above rates shall, however, become payable after the first two bills of the particular BB connection are paid by the customer (or after realization of cheques in case of payment by cheque).

This issues with the approval of competent authority.

-Sd-
(Manoj Kumar)
DM(S&M)-CFA

Copy to:

1. Dir (CFA)/ GM (NWP-BB) for information please.